



2008 Annual Report



Who We Are

The AgriSafe™ Network, a non-profit national membership organization, represents health professionals and educators who are concerned about the health and safety of farm families. Many agricultural injuries, diseases, and fatalities can be prevented through the delivery of agricultural occupational health services.

Farmers Who Feed Our Nation ...

experience an increased incidence of:

- respiratory diseases
- zoonotic infections
- skin cancer
- musculoskeletal disorders
- hearing loss
- depression
- disabling injuries
- occupational fatalities

Our Core Values

We believe that providing occupational health services to farmers will improve the quality of their lives and those of future generations.

Our Core Strength

Our core strength is based upon the professional standards required to deliver AgriSafe services. Only health professionals who have received extensive training in the field of agricultural health and safety earn the right to be named “AgriSafe Providers”. This is where our commitment to uphold the quality of AgriSafe services will never waiver.

Our Dedication

The AgriSafe Network is dedicated to supporting AgriSafe health professionals who are prepared to serve the health care needs of farmers.

Member benefits include:

- Continuing Education via workshop and webinars
- Educational Resources
- Technical Assistance
- Marketing Benefits
- Network opportunities with other clinicians and experts in the field
- Updates on the most cutting-edge developments in agricultural health and safety



President's Message



“Action is the foundational key to success.” Although we may not all be huge fans of Pablo Picasso and his artistic talents, I believe his words speak to the heart of AgriSafe and the busy and exciting year that has passed. 2008 has been a productive year – as you read through the pages in this report, I think you will agree. The staff of AgriSafe has worked so hard and accomplished so much. Those of us who work in clinics and started with this concept in 1990 under the tutelage of Dr. Kelley Donham, had no idea that occupational health services in the agricultural community would grow and blossom into a network of care moving across America. What was very good has become better, as we continue to raise the quality expectation bar and I am absolutely certain the very best is yet to come.

The excellence in quality service that is a trademark of AgriSafe is a source of pride for our Board of Directors. With their commitment and guidance, AgriSafe is growing stronger and expanding horizons. The staff of AgriSafe has done a superior job of supporting local clinics and presenting information to business, educators and government. We have many partners throughout the agricultural safety industry in our work – collaboration is a major key to success in this venture.

There are so many rural communities in this country with little or no access to occupational health services. As a network, we are on a definite mission – to do everything we can to reduce and eliminate health and safety risks to our agricultural producers and their families. If not us, – then who? And if not now, – then when?Would you like to join us?

Charlotte Halverson

Charlotte Halverson, BSN, COHN-S

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Our Vision

We envision a day when farmers across the country have access to highly trained AgriSafe professionals. That local AgriSafe clinician will provide superior disease management and prevention services to match the farmer's specific exposures.



"I would have had to quit my job without this respiratory protection. My AgriSafe nurse, Sandy Lacey, saved my job and my life. The fan makes the PAPR cool to wear and the face piece gives me good visibility."

Roger Jochims, Farmer
Ida Grove, Iowa

| KEY | |
|-----|-----------------------------------|
| ● | = AgriSafe Members |
| ■ | = Distance Education Participants |
| ★ | = AgriSafe Certificate Trainings |
| ◆ | = Future Certificate Trainings |
| ✱ | = National Training |





“Approximately 29% of North Carolina’s farmers are uninsured making the availability of preventive health and safety services even more important. AgriSafe has given us a means of reaching these individuals through commodity production meetings, farm production field days, agribusinesses and farm equipment events and many other venues.”

Robin Tutor, MPH, OTR/L
 NC Agromedicine Institute • Greenville, NC

“We are seeing healthier and safer farmers. If our older farmers had access to AgriSafe services 50 years ago, they would not be suffering from hearing loss, poor pulmonary function and chronic back pain. There are organizations that successfully influence people’s lives. AgriSafe is one of those successful organizations.”

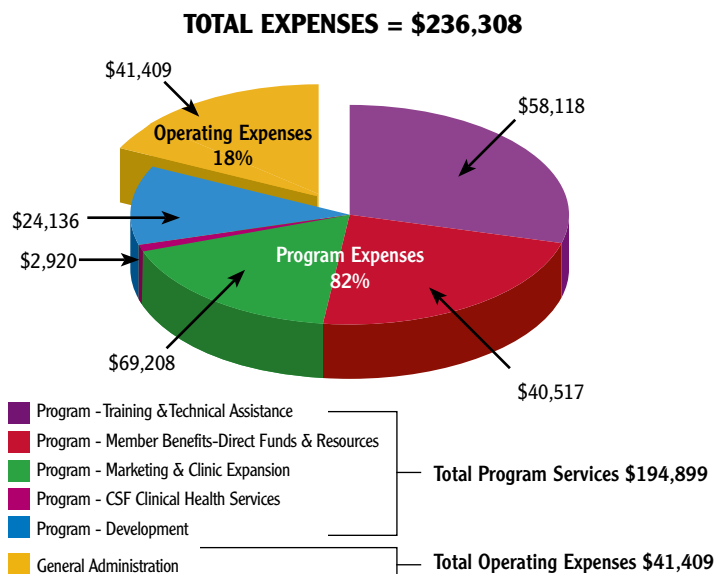
Dixie Daughtery, AS, RCP, CMC
 Van Buren County Hospital • Keosauqua, IA

Opportunity as Progress



| Winter | Spring | Summer | Autumn |
|--------|--------|--------|--------|
|--------|--------|--------|--------|

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|---|--|--|---|
| <ul style="list-style-type: none"> • Launched On-line PPE safety store • Held the first AgriSafe on AgriTalk radio program • AgriSafe on AgriTalk radio programs: <ul style="list-style-type: none"> • Agricultural Hearing Loss • Respiratory Health • Back Safety • Continuing Education Webinars: <ul style="list-style-type: none"> • Underinsurance Among the Farming Population, February • Organophosphate Pesticides: Impact on Children's Health, March • Research and develop clinical resources for AgriSafe members regarding childhood age appropriate tasks. • Conducted farmer focus groups to learn more about the use of personal protective equipment. • Promoted ag occupational health trainings including management of a stipend program available to clinicians. | <ul style="list-style-type: none"> • Trained 47 students at Iowa's Agricultural Occupational Health Training. • Trained 29 students at Illinois' Agricultural Occupational Health Training. • National Institute for Farm Safety Conference Exhibit and Presentations • National Rural Health Association Conference Exhibit • Iowa Public Health Association Conference Exhibit • First AgriSafe In Action member newsletter • Continuing Education Webinars: <ul style="list-style-type: none"> • AgrAbility: Farming and Ranching with a Disability, April • Risk Management in Agriculture, May • Rural Roadway Safety and NECAS Programs, June • AgriSafe on AgriTalk radio programs: <ul style="list-style-type: none"> • Roadway Safety • Pesticide Safety | <ul style="list-style-type: none"> • Secured funding from CHS Foundation • Launched clinical resources for AgriSafe members regarding childhood age appropriate tasks. • Secured 1st corporate account for PPE sales • Developed, promoted, and instructed an Agricultural Health workshop at the NRHA Quality and Clinical Conference. • Feature article in Successful Farming magazine. • Farm Progress Show Exhibit • Continuing Education Webinars: <ul style="list-style-type: none"> • Preventing Heat Stress Among Farming Populations, August • Respirator Selection for Agricultural Hazards, July • AgriSafe on AgriTalk radio programs: <ul style="list-style-type: none"> • Sun Safety • Childhood Agricultural Safety | <ul style="list-style-type: none"> • Participated at the FFA National Agricultural Career Show® • Trained 36 students at Vermont Agricultural Occupational Health Training • Secured dental health grant • Launched new and improved member only page • Distributed 1250 Childhood Agricultural Safety Network calendars • Board of Directors Meeting held at John Deere Headquarters in Moline, IL • Midwest Rural Agricultural Safety & Health Forum Conference Exhibit and Presentations • Continuing Education Webinars: <ul style="list-style-type: none"> • Farming with Arthritis, October • Common Skin Issues Among Agricultural Workers, October • Toddler Tooth Decay: The Silent Epidemic, December <p>AgriSafe on AgriTalk radio programs:</p> <ul style="list-style-type: none"> • Allergy Issues in Agriculture |
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2008 Financial Statement

SUPPORT AND REVENUE

| | |
|---------------------------------|-----------|
| ORHP Federal Grant Income | \$ 61,910 |
| Other Grant Income | \$ 92,585 |
| Membership Dues & Contributions | \$ 5,025 |
| Interest Income | \$ 2,312 |
| Sales of Safety Products | \$ 1,985 |
| Miscellaneous Income | \$ 8,086 |

TOTAL SUPPORT AND REVENUE \$ 171,903

TOTAL EXPENSES \$ 236,308

2008 CHANGE IN NET ASSETS \$ (64,405)
NET ASSETS AT BEGINNING OF YEAR \$ 116,808
NET ASSETS AT END OF YEAR \$ 52,403*

*"Net Assets at End of Year" include \$36,040, which is allocated for fiscal year 2009 clinical services.

2008 Presentations and Exhibits

- Iowa Public Health Association Conference – April, Ames, IA
- National Rural Health Association(NRHA) Annual Conference – May, New Orleans, LA
- Agricultural Occupational Health Training- June, Iowa City, IA
- National Institute for Farm Safety – June, Lancaster, PA
- Agricultural Occupational Health Training- June, Springfield, IL
- NRHA Quality and Clinical Conference: Agricultural Health Workshop- July, San Diego, CA
- The Farm Progress Show – August, Boone, IA
- Future Farmers of America Convention- October, Indianapolis, IN
- Agricultural Occupational Health Training- November, Fairlee, VT
- Midwest Rural Agricultural Safety and Health Forum – November, Davenport, IA

Webinar Makes Impact

Safety and agriculture issues are unique and multi-faceted. The Agrisafe Distance Education series successfully provides a diverse, easily accessible and much appreciated range of presentations that offer pragmatic insight into agricultural safety issues.

Kirk Ballin, Program Coordinator
AgrAbility Virginia • Salem, Virginia

AgriSafe Safety Store Opens

Safety products such as respirators, goggles and gloves are now offered for sale by AgriSafe. Farmers can purchase the right safety product for the right exposure just by visiting our website. 100% of the proceeds support AgriSafe's work to provide preventive care to farmers. Corporate accounts are also available.

2008 Board of Directors

Denise Andress

West River Health Services, Hettinger, ND

Sandi Cihlar

Cihlar Farms Inc., Mosinee, WI

Dixie Daugherty, AS, RCP, CMC

Van Buren County Hospital, Keosauqua, IA

Michael DeSpain

Deere & Company, Moline, IL

Kelley Donham, MS, DVM, DACVPM

Iowa's Center for Agricultural Safety & Health,
The University of Iowa, Iowa City, IA

Charlotte Halverson, RN, BSN, COHN-S

Mercy Medical Center, Dubuque, IA and The National
Education Center for Agricultural Safety, Peosta, IA

Steve Kirkhorn, MD

National Farm Medicine Center, Marshfield, WI

Sandra Lacey, RNC, TNCC

Horn Memorial Hospital, Ida Grove, IA

Kathy Lawler

Bettendorf, IA

Fred Moskol

Madison, WI

Tim Niess

Iowa Farm Bureau Federation, West Des Moines, IA

Steve Simmons

Nationwide Agribusiness, Des Moines, IA

Jim Williams

AgrAbility Unlited, Bloomington, IL

Staff*



Natalie Roy, M.P.H.,
Executive Director



Carolyn Sheridan,
RN, BSN
Clinical Director



Kristi Fisher, BS., –
Program Services Director



LaVonne Van Voorst
Membership Coordinator



Stacey Jenkins, BA
Distance Education
Coordinator



Dayna Schmidt
Financial Analyst

** Staff includes six professionals but totals only 2.75 FTE (full time equivalent) since some staff are part time. In future years we expect staffing capacity to increase but to always remain proportional and reasonable to program outcomes.*

Sponsors and Program Partners

As a non-profit organization the AgriSafe Network is strengthened by the generosity of sponsors and program partners. The following sponsors and partners are committed to improving the safety and health of agricultural communities.



The AgriSafe Network is funded in part by the Office of Rural Health Policy Network Development Grant through the Health Resources and Services Administration, U.S. Department of Health and Human Services.

The AgriSafe Network is a nonprofit 501(c)3 therefore, all donations are tax exempt. If you are interested in supporting the Network, please contact our Executive Director, Natalie Roy by calling toll free, 1-985-845-1116 or by email nroy@agrisafe.org



For more information about the AgriSafe Network visit www.agrisafe.org

Contact Information:

AgriSafe Network

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