



NETWORK

2005
Annual Report



AgriSafe Network, Inc. 2005 Board of Directors

Bruce Cordes

USDA Farm Service Agency, Des Moines, IA

Dixie Daugherty, AS, RCP, CMC

Van Buren County Hospital, Keosauqua, IA

Kelley Donham, MS, DVM, DACVPM

Iowa's Center for Agricultural Safety & Health,
The University of Iowa, Iowa City, IA

Charlotte Halverson, RN, BSN, COHN-S

Mercy Medical Center, Dubuque, IA and The National
Education Center for Agricultural Safety, Peosta, IA

Mark Hanna, Ph.D., P.E.

Iowa State University, Department of Agricultural
and Biosystems Engineering, Ames, IA

Jean Hirth, PR.N.P., A.R.N.P.

Franklin County Public Health, Hampton, IA

Lori Kleyer, RN

Sioux Center Community Hospital
and Health Center, Sioux Center, IA

Sandra Lacey, RNC, TNCC

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Jeff Mitchell, EMT-P, FF, ERT

AgriCare, Veterans Memorial Hospital, Waukon, IA

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Linda Truax, RN, BSN

Butler County Public Health, Allison, IA

Jim L. Williams

AgrAbility Unlimited, Bloomington, IL

Kathy Williams

Iowa Dept. of Public Health, Health Care Access,
Office of Rural Health, Des Moines, IA

Strong Governance

The AgriSafe Network is led by a committed and diverse board of directors which operates under a rigorous governance process.

Five working committees with representation from all AgriSafe clinics provide recommendations to the board of directors. Board and clinic members have built an organization that will serve the needs of agricultural health professionals for years to come.

"The health screening provided

by the AgriSafe nurse and the farm

safety review made me aware of the obvious

health hazards I face daily. Today, I farm

safer because I have made significant

changes to my farm operation."

Rich Harves, Dickens, Iowa



President's Message



It has been an exciting and busy year for the AgriSafe network, nurses and staff. Having grown up on Dubuque County dairy farm, it is a true blessing to be able to contribute to the health and wellness of farmers – both now and into the future. Unfortunately, agriculture remains at the top of the list as one of the most dangerous occupations. A serious injury or fatality in agriculture has a far-reaching impact on the entire community, not just one family. It is the mission of the AgriSafe Network to support agricultural health professionals who are dedicated to improving the lives of farm families.

The level of expertise this network represents is only exceeded by the level of passion and commitment to improve the health and safety of our agricultural communities. Our network is growing and will soon be expanding to include regions outside of Iowa – this is really exciting!

AgriSafe is continually working to provide high quality nursing education and premier customer service. I am grateful to our sponsors including agriculture businesses, universities and agencies for their assistance in assuring these objectives. Research institutions such as Iowa State University and the University of Iowa have long been committed to promoting the welfare of people in agriculture. As nurses, we are proud of our employers (hospitals and public health centers) for their willingness to donate AgriSafe nurse time to provide important preventive services.

Natalie, Kristi and Carolyn, you are the backbone of AgriSafe, and on behalf of all of the network members, “Thank You”!! It is hard to believe that three staff (totaling only 2 FTE) can accomplish what these three women do. To our Board of Directors and members, thank you for the gift of time. Your vision has guided AgriSafe well into the future.

Gratefully,

A handwritten signature in black ink that reads "Charlotte Halverson".

Charlotte Halverson, BSN, COHN-S
President
AgriSafe Network



Mission

Support a growing network of trained agricultural health and safety professionals that assure access to preventive services for farm families and the agricultural community.

Purpose

The AgriSafe Network was formed in response to the lack of health professionals trained and prepared to provide agricultural health services to farmers. The AgriSafe Network is a diverse group of rural hospitals, health clinics, and county health departments that provide preventive occupational health services to farmers.

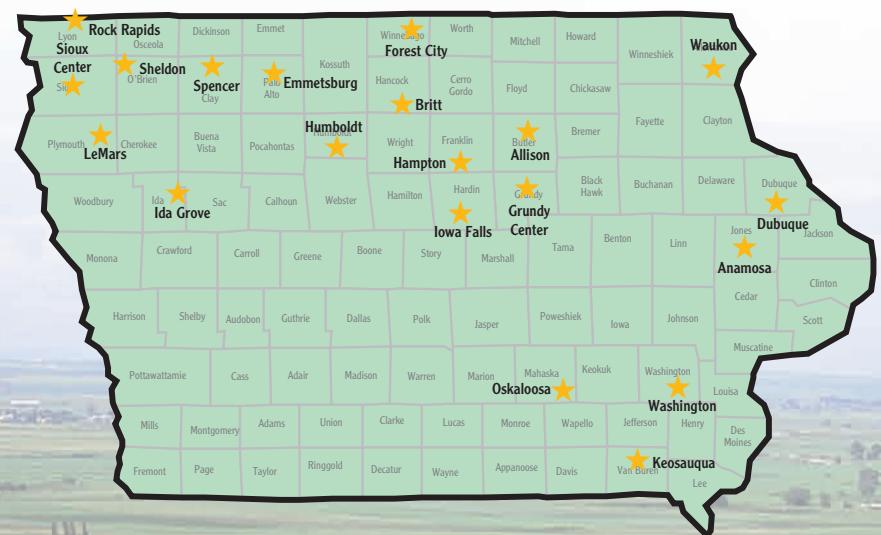
"The AgriSafe model serves as an early point of entry into the health care system before serious conditions develop."

Carolyn Sheridan, Clinical Director

Focus on Members

The AgriSafe Network is member-driven, representing 30 health professionals at 20 clinic sites. AgriSafe providers include a group of practitioners with diverse clinical backgrounds (RN, ARNP, PA, MD, etc.). They are employed among various settings including health departments, hospitals, rural health clinic, schools, etc. The common tie among all AgriSafe providers is that they have attended the 40 credit hour agricultural occupational health course offered by The University of Iowa. The Network offers a wide arrange of services and products to members including:

- Marketing Benefits
- Training Benefits
- Customized Technical Assistance
- Resources
- Peer Networking





focus on Farmers

Farmers must stay safe and healthy if they are to continue to farm. The Network works behind the scenes, training and supporting agricultural occupational health professionals who then are prepared to care for farmers. Over 25,000 farmers were reached in 2005 through AgriSafe clinic educational events, screenings and media campaigns. AgriSafe services included the delivery of:

- Comprehensive health screenings
- Customized education
- Community-wide education
- Personal protective equipment fitting and sales
- Farm site safety screenings

focus on Expansion

The AgriSafe Network envisions a day when farmers throughout the country have access to AgriSafe occupational health services. By the end of 2006, there will be AgriSafe clinics operating in Wisconsin, Ohio, Alabama, Kansas, Illinois, North Dakota, and Missouri.

"Working as a partner with local schools, area agribusiness, commodity groups and health and human service agencies, our local AgriSafe clinic focuses on improving the lives of farm families."

The AgriSafe Network responds to our clinic needs through the provision of direct technical assistance, on-site visits and resources."

Linda Truax, BSN
Butler County Public Health
Allison, Iowa



Progress in 2005

Winter	Spring	Summer	Autumn
<ul style="list-style-type: none">Distributed Clinical Mini-Grants for CSF service expansionDeveloped Asthma Management programLaunched National Rural Health Association (NRHA) InitiativesCollaborated with AgriWellness on "Farming for the Health of It" workshop preparationsISU Extension - Women in Denim ExhibitIowa Public Health Association Conference ExhibitProvided over 120 hours of technical assistance to new clinic development.	<ul style="list-style-type: none">Secured Federal Office of Rural Health Policy - 3 year Network GrantReceived Corporate Sponsorship from Wellmark BlueCross BlueShield of IowaTrained 38 students at I-CASH's Agricultural Occupational Health trainingDeveloped and printed 5,000 farmer brochuresCollaborated with I-CASH for Midwest Rural Agricultural Safety & Health ForumNRHA Conference ExhibitNational Institute for Farm Safety Conference ExhibitProvided over 270 hours of technical assistance to member clinics.	<ul style="list-style-type: none">Secured funding from Pioneer Community Investment ProgramIlluminate Presentation at Iowa State FairCompleted Social Business Venture Workshop525 farmers screened through GPCAH Outreach ProgramDeveloped Skin Screening instrumentUpdated the Pulmonary Function Screening instrumentRevised Clinical Operations ManualDistributed 250 instruments to cliniciansAgriWellness Conference ExhibitOffice of Rural Health Policy Grantee Conference ExhibitProvided over 120 hours of technical assistance to new clinic development.	<ul style="list-style-type: none">Board of Directors Meeting and Annual Meeting of Members, Johnston, IAExpanded the number of clinics providing CSF services to 11 sites217 farmers received CSF screeningsHarvest Health and Safety Radio Campaign completed, reaching 43,000 IowansCreated and distributed 2,500 brochures and 140 posters for Clinic MembersDistributed 650 Annual ReportsUpdated and distributed Clinical Policies and Screening FormsMidwest Rural Agricultural Safety and Health Forum ExhibitProvided over 270 hours of technical assistance to member clinics.

Translating Research to Practice

The AgriSafe members have the training and local contacts to disseminate important research findings to farm families. AgriSafe members are the official providers of the Certified Safe Farm (CSF) research program. CSF is an innovative partnership between the AgriSafe Network, and Iowa's Center for Agricultural Safety Health (I-CASH) based at The University of Iowa. In 2005, 217 farmers received CSF services from AgriSafe clinics. Another 525 received pulmonary function and skin cancer screenings from a Great Plains Center for Agricultural Health outreach grant.

Presentations

- **National Rural Health Association** – May, New Orleans, Louisiana
“Underinsurance Among Iowa Farm Families,” Natalie Roy, MPH
- **National Institute for Farm Safety** – June, Virginia
“Defining Financial Barriers that Limit Access to Health Care Among Farm Families,” Natalie Roy, MPH
- **Agricultural Occupational Health Training** – June, Iowa City, Iowa
“Agricultural Occupational Health Care: An Innovative Nursing Model,” Carolyn Sheridan, RN, BSN
- **The Clock is Ticking for Rural America: A Behavioral Health and Safety Conference** – AgriWellness – July, Minneapolis, Minnesota
“Underinsurance Among Iowa Farm Families,” and “Workshop – Agricultural Occupational Health Care: Introduction to Developing an AgriSafe Clinic,” Kristi Fisher, BS
- **Iowa Rural Health Clinics** – August, West Des Moines, Iowa
“Agricultural Occupational Health Care: Implementation of Clinical and Community-Based Prevention in the Rural/Agricultural Community,” Kristi Fisher, BS
- **Iowa Center for Agricultural Safety and Health** – October, Johnston, Iowa
“Successful Integration of Research Findings into Public Health Practice,” Natalie Roy, MPH
- **Iowa Nursing Association** – October, Sioux City, Iowa
“Agricultural Occupational Health Care: An Innovative Nursing Model,” Carolyn Sheridan, RN, BSN

Staff*



Natalie Roy, M.P.H., Executive Director collaborates with board members and staff to advance the Network to an efficient and sustainable non-profit organization. Natalie focuses on integrating research, evaluation and board innovation into the long term strategic plan for the Network.



Carolyn Sheridan, RN, BSN Clinical Director is committed to improve the quality of AgriSafe clinical services through site visits, training and ongoing technical support to member clinics.



Kristi Fisher, BS, Communications Director understands the needs of the AgriSafe members. Kristi is responsible for providing direct support to current or potential members so that they may be successful when caring for farmers.

* Total staff time equals 2 FTE (two full-time staff.)

2005 Financial Statement

SUPPORT AND REVENUE

Grant Income	\$ 137,451
Miscellaneous Income	\$ 2,878
Interest Income	\$ 3,109
Income for Clinical Services	<u>\$ 42,000</u>

TOTAL SUPPORT AND REVENUE \$ 185,438

**Net Assets at End of Year include \$100,152, which is allocated for fiscal year 2006 clinical services.

EXPENSES

Program Services

Training	\$ 6,054
Marketing & Clinic Expansion	\$ 33,106
Technical Assistance	\$ 35,796
Clinical Services	\$ 43,848
Development	\$ 36,892
General Administration	<u>\$ 36,412</u>

TOTAL EXPENSES \$ 192,108

CHANGE IN NET ASSETS \$ (6,670)

NET ASSETS AT BEGINNING OF YEAR \$ 135,401

NET ASSETS AT END OF YEAR \$ 128,731*

Sponsors

As a non-profit organization the AgriSafe Network is strengthened by the generosity of sponsors.
The following sponsors are committed to improving the safety and health of agricultural communities.



The AgriSafe Network is a nonprofit 501(c)3 therefore, all donations are tax exempt. If you are interested in supporting the Network, please contact our Executive Director, Natalie Roy by calling toll free, 1-866-312-3002, or by email nroy@agrisafe.org



NETWORK

For more information about the AgriSafe Network visit www.agrisafe.org

Contact Information:

AgriSafe Network

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